



J THOMAS & COMPANY PRIVATE LIMITED

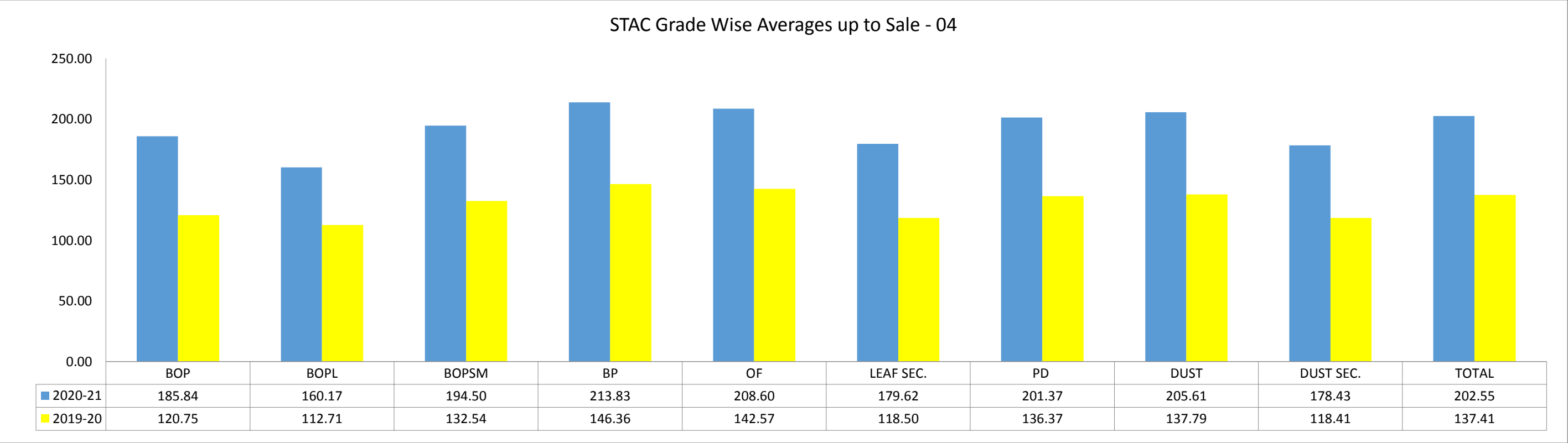
SILIGURI MARKET SYNOPSIS - Sale 04(2020)

Market Report	
LEAF	DUST
* Market witnessed strong demand. * Good and best sorts irregular following quality. * Medium and plainer categories steady around last.	* Strong demand. * Good and best categories irregular around last. * Medium and plainer categories firm to occasionally dearer.

Buying Analysis	
LEAF	DUST
* Local buyers and Regional packeteers mainstay of the market. * TCPL- active. * HUL-operated. * Western India operated on the liquoring sorts.	* Local buyers and packeteers lent good support. * Western India operated .

AUCTION AVERAGES									
	2020/21			2019/20			UPTO Sale 04		
	Sale 04	Sale 03	+/-	Sale 04	Sale 03	+/-	2020/21	2019/20	2018/19
LEAF	152.63	160.53	-7.90	114.79	120.23	-5.44	203.24	138.04	141.74
DUST	148.59	156.69	-8.10	116.32	122.59	-6.27	197.43	132.62	140.07
TOTAL	152.18	160.09	-7.91	114.95	120.53	-5.58	202.55	137.41	141.56

STAC AUCTION AVERAGES									
SALE		49	50	51	52	01	02	03	04
LEAF	2020/21	158.42	161.69	164.79	167.75	167.75	164.16	160.53	152.63
	2019/20	140.31	136.72	135.83	134.21	134.21	125.44	120.23	114.79
DUST	2020/21	153.28	152.35	161.92	166.28	166.28	159.99	156.69	148.59
	2019/20	133.53	133.33	133.36	128.81	128.81	124.36	122.59	116.32
TOTAL	2020/21	157.86	160.64	164.48	167.59	167.59	163.66	160.09	152.18
	2019/20	139.57	136.34	135.56	133.67	133.67	125.32	120.53	114.95

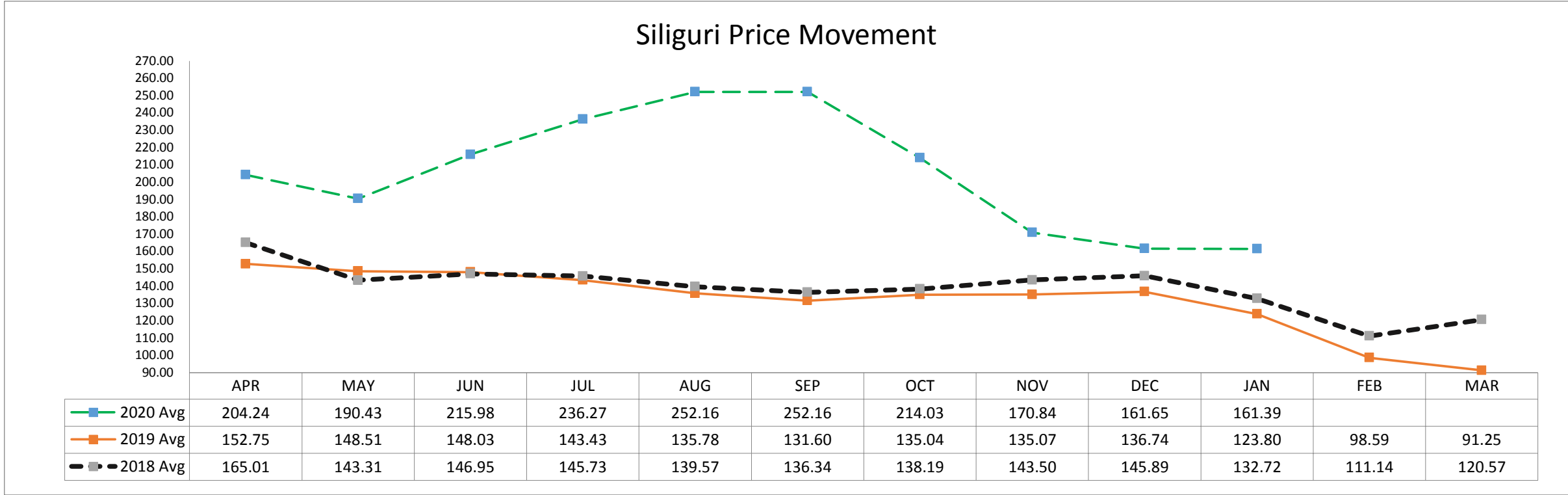


OFFER / SOLD QUANTITY & AVERAGE PRICE (2020/21)												
	THIS SALE				LAST SALE				UPTO Sale 04			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
BROKENS	2404622.8	2132591.0	156.02	11%	2601133.0	2375962.2	163.39	9%	93429396.8	75085558.4	205.54	20%
FANNINGS	565163.6	503752.4	159.74	11%	643006.2	569647.0	168.09	11%	29041553.3	22113030.2	208.60	24%
LEAF SEC.	972971.4	916915.4	140.84	6%	945269.6	911647.6	148.36	4%	14355707.2	12313128.8	179.62	14%
LEAF TOTAL	3942757.8	3553258.8	152.63	10%	4189408.8	3857256.8	160.53	8%	136826657.3	109511717.40	203.24	20%
	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
DUST	315154.9	269407.7	153.94	15%	340859.2	308190.7	163.08	10%	14680531.4	11665357.9	202.53	21%
DUST SEC.	193270.7	170747.0	140.15	12%	217373.5	194675.7	146.58	10%	3916854.5	3132037.7	178.43	20%
DUST TOTAL	508425.6	440154.7	148.59	13%	558232.7	502866.4	156.69	10%	18597385.90	14797395.60	197.43	20%
TOTAL	4451183.4	3993413.5	152.18	10%	4747641.5	4360123.2	160.09	8%	155424043.2	124309113.00	202.55	20%

OFFER / SOLD QUANTITY & AVERAGE PRICE												
LEAF	THIS SALE				LAST SALE				UPTO Sale 04			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	3942757.8	3553258.8	152.63	10%	4189408.8	3857256.8	160.53	8%	136826657.3	109511717.4	203.24	20%
2019-20	4460537.6	3260034.8	114.79	27%	4251139.8	3097109.6	120.23	27%	151263008.4	114069755.0	138.04	25%
DUST	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	508425.6	440154.7	148.59	13%	558232.7	502866.4	156.69	10%	18597385.9	14797395.6	197.43	20%
2019-20	488252.8	379429.5	116.32	22%	538745.2	439662.7	122.59	18%	20351651.9	15091902.5	132.62	26%
TOTAL	THIS SALE				LAST SALE				TO DATE			
	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %	OFFERED	SOLD	AVG.	OUT %
2020-21	4451183.4	3993413.5	152.18	10%	4747641.5	4360123.2	160.09	8%	155424043.2	124309113.0	202.55	20%
2019-20	4948790.4	3639464.3	114.95	26%	4789885.0	3536772.3	120.53	26%	171614660.3	129161657.5	137.41	25%

PRICE RANGE										
% OF TEAS SOLD	LEAF					DUST				
	2020/21		UP TO Sale 04			2020/21		UP TO Sale 04		
	Sale 04	Sale 03	2020/21	2019/20	2018/19	Sale 04	Sale 03	2020/21	2019/20	2018/19
BELOW 100	0.0	0.0	0.1	20.6	4.2	0.0	0.0	0.3	14.5	2.7
BETWEEN 100.00-119.99	1.6	0.7	3.9	23.7	29.4	5.1	2.7	2.2	23.3	19.3
BETWEEN 120.00-139.99	38.3	24.2	10.7	13.2	20.9	34.0	20.6	9.6	22.7	32.5
BETWEEN 140.00-159.99	33.9	40.0	10.9	10.6	13.7	35.4	37.9	13.6	15.4	20.0
BETWEEN 160.00-179.99	11.4	13.7	11.2	12.0	14.6	16.0	22.9	13.2	12.1	13.5
BETWEEN 180.00-199.99	5.5	7.4	8.5	10.1	9.3	5.0	9.9	9.5	8.7	8.3
BETWEEN 200.00-219.99	3.1	5.3	10.2	4.8	4.7	2.2	4.3	12.6	2.6	3.1
BETWEEN 220.00-239.99	3.1	3.7	16.9	2.6	2.2	1.5	1.8	15.4	0.5	0.4
BETWEEN 240.00-259.99	1.9	2.8	10.8	1.5	0.9	0.4	0.3	13.8	0.0	0.0
BETWEEN 260.00-279.99	0.9	1.2	9.5	0.7	0.2	0.3	0.0	7.9	0.0	0.0
BETWEEN 280.00-299.99	0.3	0.4	4.9	0.1	0.0	0.1	0.0	1.5	0.1	0.0
300 AND ABOVE	0.1	0.3	2.4	0.0	0.0	0.0	0.0	0.4	0.0	0.0

FUTURE FRESH OFFERING (IN PACKAGES)									
SALE NO	THIS YEAR-2020			LAST YEAR-2019			DIFFERENCE		
	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL	LEAF	DUST	TOTAL
5	79871	11315	91186	98617	8671	107288	-18746	2644	-16102
6	12179	1701	13880	74221	9103	83324	-62042	-7402	-69444
7	4355	776	5131	70216	11818	82034	-65861	-11042	-76903
TOTAL	96405	13792	110197	243054	29592	272646	-146649	-15800	-162449



STAC BUYING (ALL TEAS) FOR THE Sale 04											
	CTC LEAF			DUST				TOTAL			
	Sale 04										
OFFER	3,942,757.8			OFFER	508,425.6			OFFER	4,451,183.4		
SOLD	3,553,258.8			SOLD	440,154.7			SOLD	3,993,413.5		
SOLD %	90%			SOLD %	87%			SOLD %	90%		
ZONE	KGS	AVG	%	ZONE	KGS	AVG	%	ZONE	KGS	AVG	%
Local	930,512.2	158.81	26%	N.India	135,029.4	147.12	31%	Local	1,056,593.2	158.02	26%
N.India	916,383.2	153.28	26%	Local	126,081.0	152.19	29%	N.India	1,051,412.6	152.49	26%
W.India	364,155.2	153.24	10%	W.India	80,622.4	150.71	18%	W.India	444,777.6	152.79	11%
TCPL	344,230.0	138.18	10%	Exports	36,469.7	139.13	8%	TCPL	344,230.0	138.18	9%
R.Pack	313,198.6	155.27	9%	Others	29,299.9	148.65	7%	R.Pack	327,723.9	154.79	8%
HUL	185,509.0	164.86	5%	R.Pack	14,525.3	144.38	3%	Others	193,363.9	148.01	5%
Packeteers	184,071.8	137.01	5%	C.India	14,113.3	151.90	3%	Packeteers	188,085.5	136.89	5%
Others	164,064.0	147.89	5%	Packeteers	4,013.7	131.53	1%	HUL	185,509.0	164.86	5%
C.India	99,934.6	149.68	3%					C.India	114,047.9	149.95	3%
Exports	46,099.2	136.15	1%					Exports	82,568.9	137.47	2%
TOTAL	3,553,258.8	152.63		TOTAL	440,154.7	148.59		TOTAL	3,993,413.5	152.18	

DOOARS BATTING ORDER (STAC+CTTA) Sale 14 TO 04				
MARK	2020-21		2019-20	
	KGS	AVG	KGS	AVG
KARTICK	465803.9	286.98	442212.9	225.73
GULMA	937580.1	283.97	1056202.3	212.68
GHATIA ROYAL	550728.3	279.81	577910.3	230.35
JITI	837638.4	271.35	1078311.4	193.18
ANANDAPUR ROYAL	254456.0	270.39	173735.8	200.23
ETHELBARI BEST	57532.0	268.63	5659.6	194.41
HOPE	651701.4	266.86	583711.7	188.18
CHULSA	506738.2	266.47	412273.3	172.31
KUMARGRAM	808722.6	265.83	794939.8	197.52
BARADIGHI	810598.1	263.64	810407.6	210.15
MAUSAM	357270.0	259.90	547500.0	167.68
BINAGURI	1331730.6	258.91	1406362.1	202.80
PAHARGOOMIAH	985647.8	258.55	1201400.7	220.82
RYDAK	976834.4	256.92	952328.4	205.70
RAIMOHAN	167790.4	256.16	187333.2	192.97
NOWERA NUDDY	483850.4	255.32	539213.7	195.07
KURTI	407537.5	253.61	504827.9	194.13
MATRI GOLD	425160.6	251.04	544513.4	187.75
CHALOUNI	543021.3	250.68	619782.9	176.34
DALGAON	1057000.8	247.69	923114.7	206.02
NEW DOOARS	669421.4	247.16	881808.4	179.86
AIBHEEL	1181150.6	246.71	1197274.4	189.30
CHENGMAI	670581.0	245.67	391637.5	170.58
MARAPUR ROYAL	50062.4	245.42	0.0	-
ENGO GOLD	171181.5	245.27	38756.2	169.79

* Above 30,000 Kgs.